

## TAILOR-MADE PRIVATE TOURS WORLDWIDE

Why send your clients with the pack? Kensington's tailor-made journeys are carefully crafted to deliver a personalized adventure like no other. We build in extraordinary, enriching experiences and put the best private guides at your clients' service. We do all this with award-winning attention to detail and unbeatable value for your client's travel dollar.

What is Kensington's Secret Weapon? Seasoned destination experts intimately versed on the new, the old, the different, the must-sees, the off-the-beaten track and the out-of-thisworld. Whether your clients are looking for an active adventure, a premium tour or the most exclusive activities, properties and amenities (or better yet, the flexibility to mix and match between these), our experts have the deep knowledge to help you close the sale.

## WHY USE KENSINGTON TOURS?

- Tailor-made journeys designed by industry-leading destination experts
- Multi-country itineraries made simple
- Beautifully-designed itineraries, documents & marketing tools (your logo, not ours)
- Fast quote turnaround same or next business day for most custom quotes
- Unbeatable value enriched personalized experiences together with budget flexibiity
- 90 + countries worldwide
- 60 + experienced Destination Specialists
- Award-winning peace of mind 24/7 in-country support for your clients

## TRAVELADIS BUST WARDS 2015

# REGIONAL SALES MANAGERS & TERRITORIES:

#### Northeast USA & Canada

Elizabeth.Story@KensingtonTours.com 1 416 419 3747

#### Southeast & Southwest USA

Douglas.Reinmuth@KensingtonTours.com 1 786 566 7446

#### Western USA

Janet.Lown@KensingtonTours.com 1 805 338 6584

We've traveled in over 80 countries of the world and used dozens of tour companies, but none can touch the level of professionalism and value we experienced with Kensington.

Contact our destination experts today or visit us online for more great tours that fit your client preferences.agents@kensingtontours.comwww.kensingtontours.com1-888-903-2001

I want to thank Kensington for always being there for me when I need an itinerary quoted, and in fact you probably have some of the fastest turn arounds in the industry. When I ask for a quote it is presented to my clients in a very private and personal web page which they really like. So keep up the great work, and thank you and your team for everything that you do to make me look like a superstar!

- Jonathan Phillips, Camelback Odyssey Travel

#### **KENSINGTON BY THE NUMBERS:**

- Destination Specialists: 60 + strong team of experts (and growing)
- Destinations: 90 + countries worldwide
- Average Booking Size: 2-6 pax (though we create trips for groups 1 50 people)

### MAKING AGENTS LOOK GOOD:

Kensington designs and white labels beautiful digital and printed proposals, itineraries and travel documents that feature **YOUR** brand (not ours).



**NEW**: EVEN BETTER DESIGN Fast, beautiful itinerary proposals complete with your branding (not ours).



Customized magazine-style travel documents, mailed to you. Your branding (not ours).

#### CONTENT FOR YOUR WEBSITE

NEW: Ask about our API feed for great and easy tour content on your website.

#### **OFFICES:**

East Coast (Toronto) and West Coast (Los Angeles) for better service & coverage.



REGISTER NOW AT: www.kensingtontours.com/agents (NEW look, NEW tools)

#### WHAT'S NEW? DEDICATED GROUPS DEPARTMENT

We've launched a dedicated Groups Department to meet growing demand for specially curated group itineraries complete with extraordinary experiences, privileged access and specialty guides. Focused on groups of 12+, the Groups Team combines the deep destination knowledge of our experts with group-specific logistics expertise. And, to enhance both your customer service and profitability, the Groups Team provides turn-key service that includes, as needed:

- Integrated insurance
- Compete air options
- Custom pre & post extensions (for some or all group members)
- White-labelled travel documents

#### TRAVEL SPECIALTIES:

- Private tours customized to perfection
- Family & Friends travel
- Honeymoons
- Multi-country itineraries
- Private shore ex and pre/post for your cruisers
- Special Events Brazil Olympics 2016
- **NEW:** Custom Groups (12+ pax)

### ACCOLADES:

- 2015 Travel + Leisure 'World's Best Awards'
- 2016, 2015 Travvy Award, Best Reservation Team
- 2014 Travel + Leisure 'World's Best' Family Category
- National Geographic Traveler "50 Tours of a Lifetime" 2014, 2013, 2012, 2011, 2010
- 2011 Travel + Leisure 'World's Best Awards'
- Travel + Leisure "Best Luxury Adventure Company" 2010
- National Geographic Adventure "Best Adventure Travel Companies on Earth"
- National Geographic Adventure satisfaction rating 98.55%

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